

I. $120PVA \times 2\% \times 3,8 = 9,12 + 60\text{ron}$

II. $620PVA \times 10\% \times 3,8 = 235 - 45 = 190$

2 - 5 ANI

1 PVA = 3,8RON

Grila de bonusuri

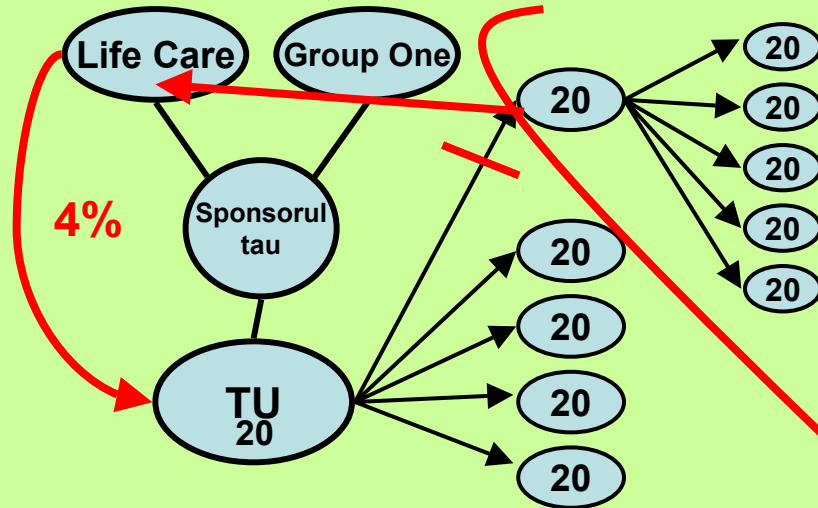
75.....	2%
150.....	4%
350.....	7%
600.....	10%
1100.....	12%
1800.....	14%
3100.....	17%
> 4500.....	20%

Venituri lunare

1) 20 - 23% 30 ron

2) 20% 1.900ron

3) 4% 680 ron



~ 5000 \$ / lunar

XII. $(5 \times 1000 + 20) \times 20\% \times 3,8 = 3.800 - 1.900 = 1.900$

$250\text{Pers.} \times 40\text{PVA} = 10.000\text{ PVA}$

1. DECIZIA → Dezinteresati, Clienti, Consumatori & Vanzatori
2. LISTA DE NUME $50 \times 50 = 2500$ → **PERSOANĂ ACTIVĂ**
3. STABILIRE ÎNTÂLNIRI → Avantajele LC + Catalog (4h/sapt.)
4. CONSUMATOR 100%
5. **COLABORAREA CU GROUP ONE** → **Întâlniri & Seminarii**, **P.D.P.**